

2024 Pick Award

MPS Monitor

Smart Workplace Solution





MPS Monitor has won a Buyers Lab (BLI) 2024 Pick Award from Keypoint Intelligence thanks to its...

- Comprehensive fleet management capabilities help dealers minimize downtime for customers
- Universal compatibility with major manufacturers to manage diverse fleets
- Automated alerts enable proactive maintenance so dealers can stay ahead of issues
- Remote problem-solving and device management to improve customer satisfaction
- Cloud-based architecture removes the need for expensive infrastructure

"MPS Monitor excels in delivering a comprehensive solution to meet the varied needs of office equipment dealers and managed print service (MPS) providers," said Lee Davis, Senior Analyst in Keypoint Intelligence's Workplace Group. "The real strength of MPS Monitor lies in its ability to streamline the management of device fleets across multiple sites, thanks to its cloud architecture, all while providing reliable, trustworthy security. It empowers dealers and MPS providers to enhance efficiency and improve overall service quality."

Designed with the demands of the modern workplace in mind, MPS Monitor enables technicians to access devices remotely, giving them the convenience of not always having to be dispatched to a client location. On top of that, a key strength of the platform is its compatibility with printers and MFPs developed by all major manufacturers. When it comes to businesses utilizing HP devices, however, MPS Monitor provides enhanced functionality through its integration with HP Smart Device Services (SDS) by simplifying tasks like firmware updates and device reboots. With MPS Monitor, dealers can stay ahead of potential issues by tracking device meters and consumables in real time with automated alerts, keeping operations efficient and uninterrupted.



"MPS Monitor streamlines administrative tasks with its built-in contract creation and invoicing tools," said Keith Haas, Analyst in Keypoint Intelligence's Workplace Group. "This integration allows dealers to manage these processes within the platform, saving time and reducing the need for other software. In addition, the solution's features such as automated billing, third-party integration and environmental impact monitoring really make MPS Monitor a scalable, all-in-one platform that caters to and helps dealers optimize their operations."

About Keypoint Intelligence

For over 60 years, clients in the digital imaging industry have relied on <u>Keypoint Intelligence</u> for independent hands-on testing, lab data, and extensive market research to drive their product and sales success. Keypoint Intelligence has been recognized as the industry's most trusted resource for unbiased information, analysis, and awards due to decades of analyst experience. Customers have harnessed this missioncritical knowledge for strategic decision-making, daily sales enablement, and operational excellence to improve business goals and increase bottom lines. With a central focus on clients, Keypoint Intelligence continues to evolve as the industry changes by expanding offerings and updating methods, while intimately understanding and serving manufacturers', channels', and their customers' transformation in the digital printing and imaging sector.

About BLI Smart Workplace Solution Pick Awards

Buyers Lab Smart Workplace Solution Picks stand alone in the industry and are hard-earned awards as they are based on rigorous testing, including evaluation of key attributes such as features, usability, and value. Each product that passes its Keypoint Intelligence lab test earns a Platinum, Gold, Silver, or Bronze rating, with the best performers qualifying as Pick contenders.



